

At Blockzeug our clients love us for designing and implementing solutions that solve their technological business challenges. Sometimes we use distributed ledger technology for that. We consult major retail, finance and automotive companies in ideation, planning & implementation of IT-solutions with all major frameworks in traditional applications and DLT. We are looking for people that eat and breathe technology and want to broaden their horizons in both traditional frameworks and distributed ledger technology.

We build customized software and blockchain solutions providing a toolbox for all things IT applications and asset tokenization. Our awesome team operates in **three countries** encompassing services from the initial discovery with stakeholders to consulting board members, the technical design of tokenization solutions and various turnkey applications in identity (IAM/sovryn), storage (IPFS), automation (O2C/P2P), supply chain (fabric) and payment (corda). We help clients to tokenize financial instruments and develop go-to-market strategies and we guarantee the safekeeping and documentation of intellectual property rights through our own escrow services.

The Sales Team at Blockzeug consists of smart and driven people who strive to help every potential customer as well as possible to realize their business goals. We are looking for an **Intern in Sales and Campaign Creation** to join our **Team in Berlin as soon as possible**.

What we are looking for in people is an aspiration to learn something new every day, see the value in getting a feel for several industries at once and strive to tackle tasks no matter in which area they occur.

Your mission

- You support our sales team in researching clients, industries and markets to prepare sales strategies as well as specific campaigns.
- You design and document processes as well as incentives for them to be followed.
- You prepare and implement strategic partnerships and co-operations.
- Depending on your individual expertise you conceptualize, carry out and follow-up on Marketing campaigns using various channels.
- You approach customers via various channels to pave the way for one of our consultants.

Your skills

- You are currently enrolled in top tier university in business, economics, management or engineering and are looking to do a mandatory internship.
- You have unerring analytical and communication skills and love to jump into new tasks.
- You love to learn and know how to differentiate between perfect and well-enough.
- Bonus points for previous experience in operations and/or in working with tools such as JIRA, Confluence, LinkedIn Sales Navigator, Hubspot and Cawemo.
- **Fluency in English and German is required.**

We offer

- A team that is dedicated to learn and grow together.
- Close collaboration between members of all teams including management.
- An office environment with countless lunch possibilities and a shopping center next door.
- Flexible working hours & flat hierarchies.
- Paid internship

We are looking forward to your application! If you feel that you're a good fit, send your resume to career@blockzeug.com.